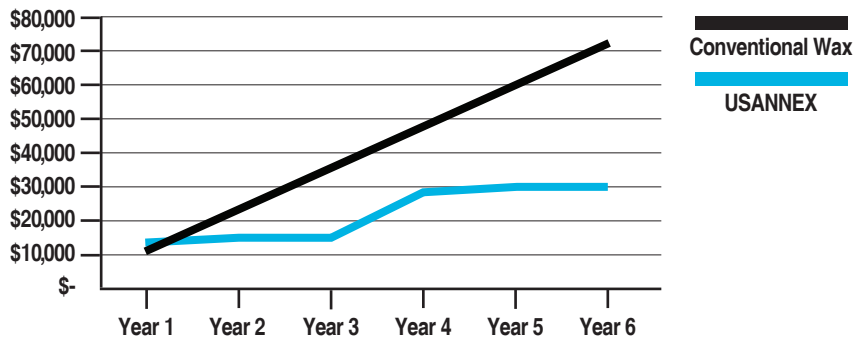


### TOTAL CUMULATIVE COSTS OVER 6 YEARS

	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6
Conventional Wax	\$11,804	\$23,609	\$35,413	\$47,218	\$59,022	\$70,827
USANNEX	\$14,562	\$15,320	\$15,320	\$29,882	\$30,640	\$30,640
Cost/sq.ft. Savings	-\$2,758	\$5,531	\$17,335	\$14,578	\$23,624	\$37,429
Savings Percent	-23%	36%	57%	37%	49%	57%



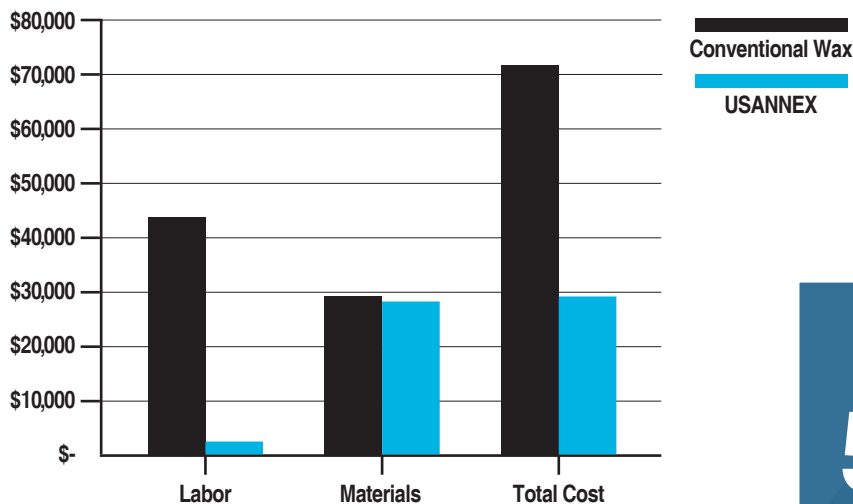
#### ASSUMPTIONS

Sq. Ft. Facility	25,000
Burnish/Week	1
Annual Scrub/Recoat	3
Annual Strip/Recoat	1

### TOTAL CUMULATIVE SQ. FT. COSTS OVER 6 YEARS

	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6
Conventional Wax	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47
USANNEX	\$0.56	\$0.56	\$0.57	\$1.14	\$1.14	\$1.15
Cost/sq.ft. Savings	-\$0.09	\$0.27	\$0.58	\$1.12	\$1.12	\$1.58

### TOTAL COST BREAKDOWN & SAVINGS



LABOR  
SAVINGS  
**95%**

MATERIAL  
SAVINGS  
**5%**

TOTAL  
SAVINGS  
**57%**

This ROI is for applications on all types of flooring substrates, including: VCT, Vinyl Sheeting, Linoleum, LVT, Vinyl Asbestos, Wood, Terrazzo, Ceramix Tile, Quarry Tile and more.

## PROJECT DETAILS

Project Name	XYZ Facility
Estimated Sq. Ft.	25,000

## CONVENTIONAL ACRYLIC FINISH QUESTIONS

Number of Burnishes per Week	1
Number of Scrub & Recoast per Year	3
Number of Strip & Recoast per Year	1
Cost per Gallon Conventional Wax (Acrylic) Finish	\$20.00
Cost per Gallon of Conventional Wax Stripper	\$20.00
Labor Rate per Man Hour	\$20.00

## USANNEX QUESTIONS

Cost per Gallon of Shark Coat	\$225.00
Sq. Ft. Coverage per Gallon	400
Estimated Sq. Ft. per Man Hour	1,000
Labor Rate per Man Hour	\$20.00
Percent Recoated Every 12 Months	0%
Percent Recoated Every 18 Months	5%
Percent Recoated Every 2 Years	0%
Percent Recoated Every 3 Years	100%